



SPAC
>ALLIANCE<

2025 GENERAL MEETING



MESSAGE FROM CHAIRMAN



MESSAGE FROM THE CHAIRMAN



VINCENT DUPART

CHAIRMAN OF SPAC ALLIANCE

OUR MISSIONS

Unite and defend the European physical and cyber security ecosystem, preserve technological sovereignty, and protect users through open and interoperable technologies.

OUR AMBITIONS

1. Develop vendors and users ecosystem
2. Strengthen alliance autonomy
3. Make SSCP accessible
4. Increase institutional influence

Agenda

1. 2025 REVIEW

2. SPAC 2030 STRATEGIC PLAN

3. DELIBERATIVE SESSION

- GOUVERNANCE
- FINAL REPORT
- VOTES

4. NETWORKING / LUNCH

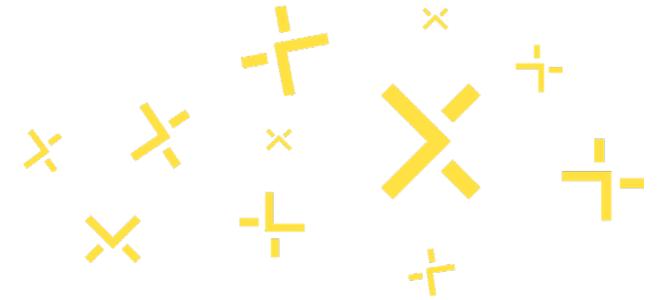




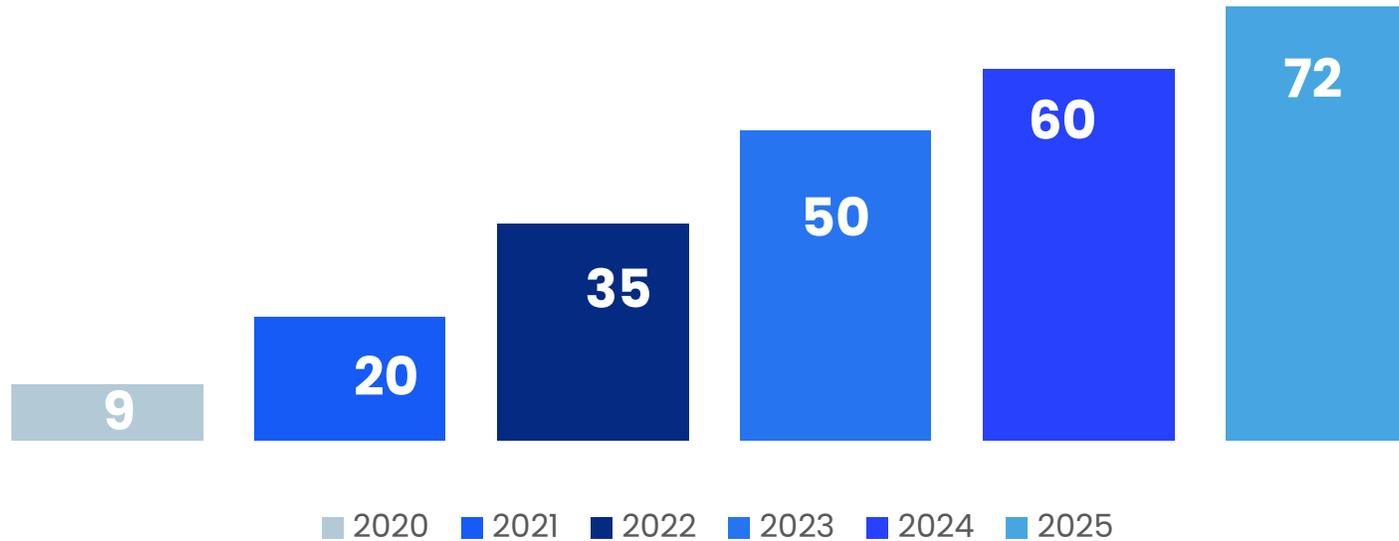
1 – 2025 RETROSPECTIVE



Members evolution



MEMBERSHIP GROWTH



SPAC Alliance members



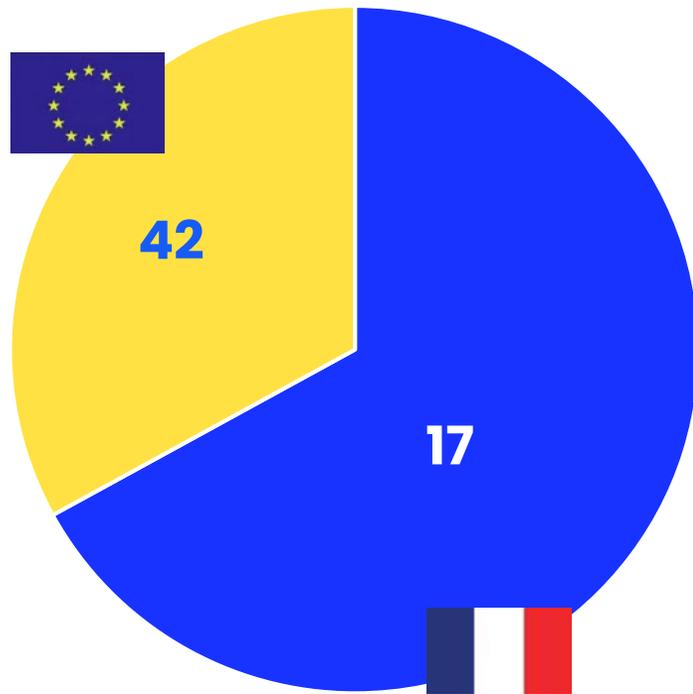
INSTITUTIONS

MANUFACTURERS

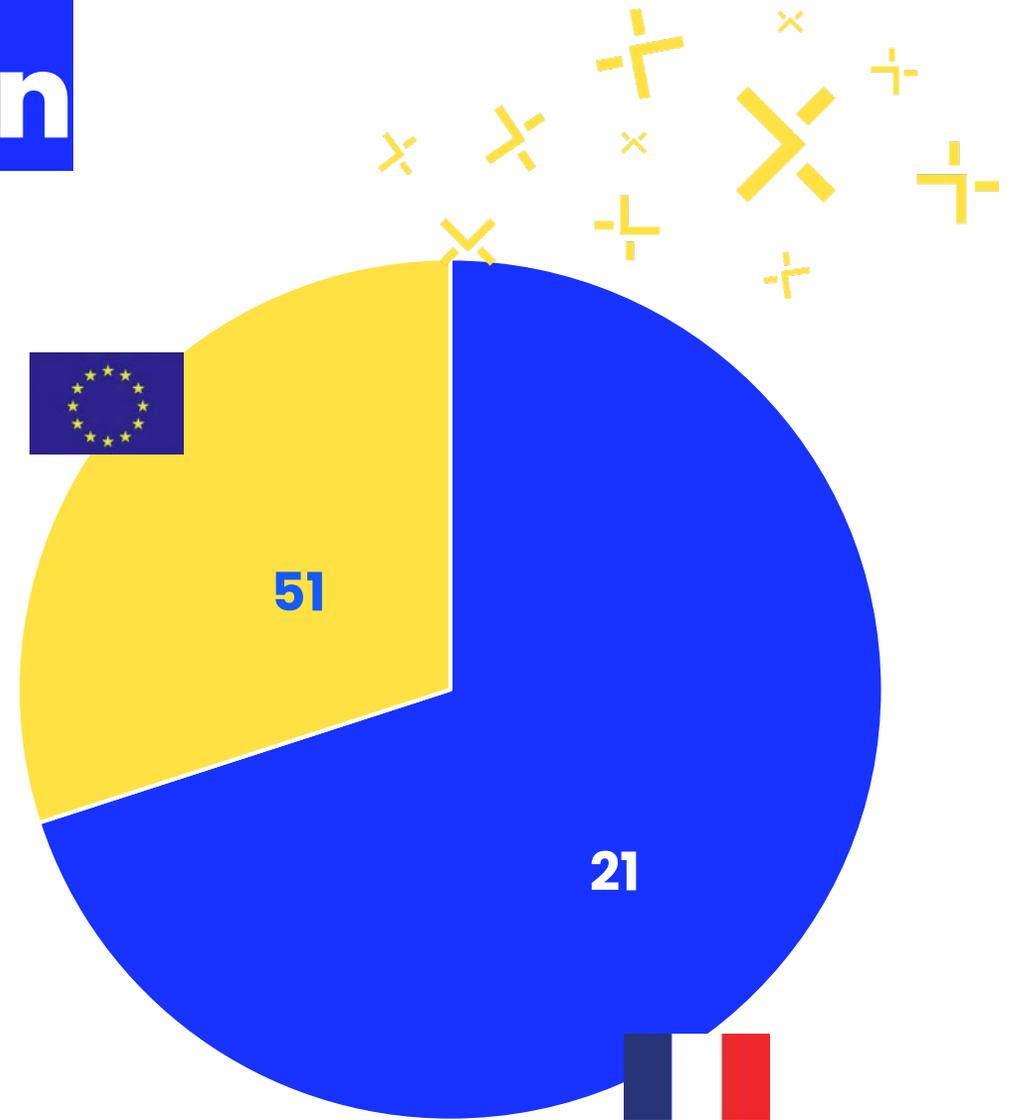
INTEGRATORS

CONSULTANTS

European dimension

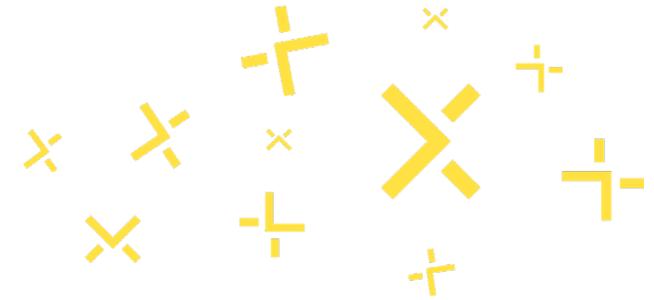


2024



2025

SPAC Alliance Actions 2025



63

IN-PERSON MEETING / CONFERENCES

Stable

14

MEMBERSHIP

 **+27%**

131

TEAMS / VIDEO MEETING

 **+34%**

48

EXHIBITIONS / EVENTS

 **+23%**

2025 events



Lyon



Belgique



Marseille



Csirt South



Paris



Sectech Norvège



AN2V Paris



Pole Safe



DGE



Campus Cyber



INCYBER Lille



ANITEC Paris



Marignane



ACN Paris



ANSSI Paris



Marignane



Marseilles



Bordeaux



SBA Paris



CNA

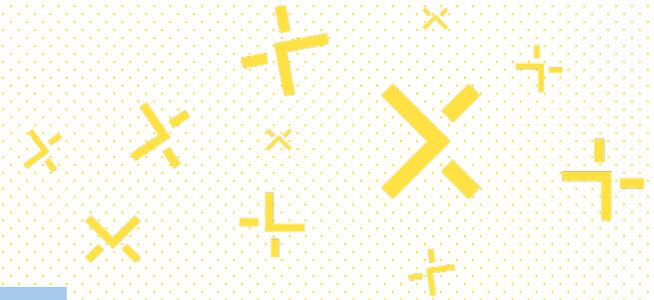


GPMSE Aix



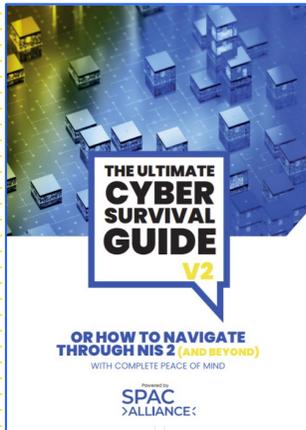
PARIS

Increasing visibility



Evolution by years

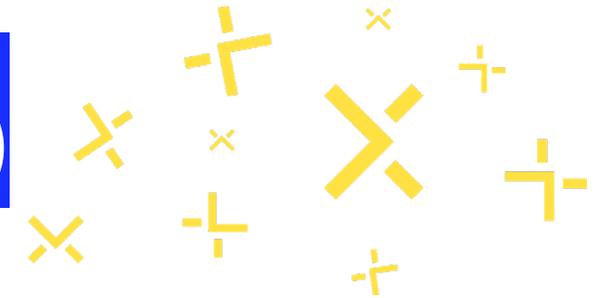
SPAC Social Network	2024	2025	Evol
Total of Followers	1438	1755	22%
Followers added	508	317	-38%
Users	39416	34562	-13%
Average engagement	14,36%	16,9%	17%
Impression	68587	66677	-3%



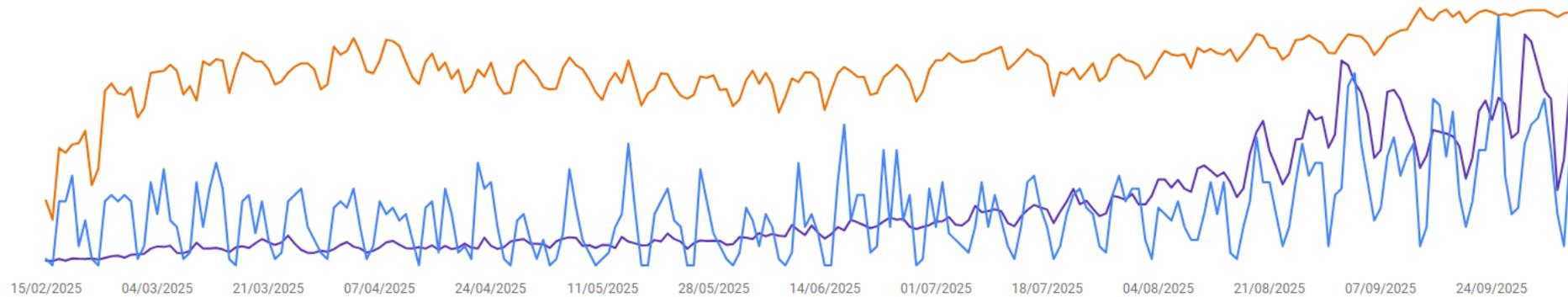
NIS2

White book	2023	2024	2025	Evol	Total
Visit	917	1106	341	-70%	2364
Download	620	646	298	-54 %	1564
Follow	251	276	123	-56%	650

Website (engine indexing 02/2025)



Total clics	Total impressions	Average CTR	Average position
2,03 k	174 k	1,2 %	17,9



500/m
Unique visitors
1100

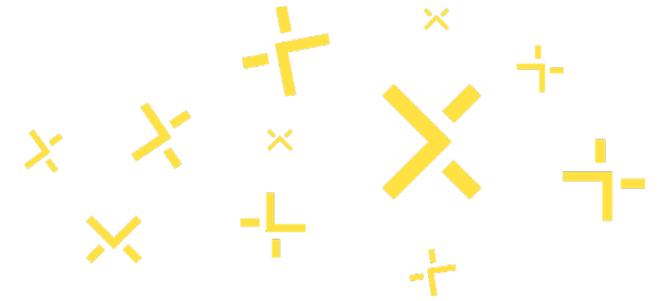
17,9
Average position
8,7

2H
Google appearance
<10min

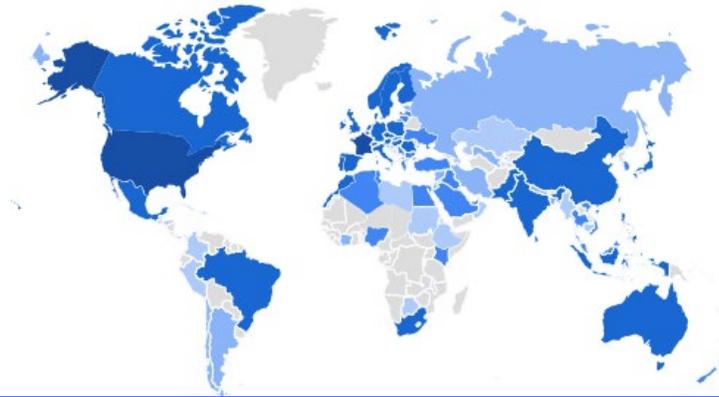
Speed website

Pages indexing FR/EN

Traffic analysis



60 % English
35 % French



COUNTRIES	ACTIVE USERS
France	1,5 k
United States	671
Netherlands	298
Ireland	216
Germany	172
United Kingdom	121
Belgium	104

65 %
from PC

40 %
from
Google

2 min
average
session

2,6
pages per
visit

4% shop
visit

Content

Library

Public content

Private content

Webinars / Use cases

Webinar Cyfun

Report Analysis / studies

Contract : Annex
templates

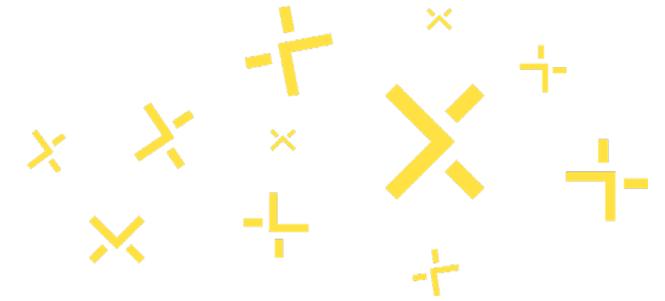
News

Members' news

Exhibitions

Market

Interview



Pages

Showcase Pages (SPAC / SSCP ...)

Online NIS 2 Guide

Member pages / author

>> Club Working Group to
generate leads

COMMUNICATION BUDGET

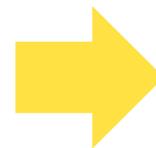
2025 Communication Budget

60 k€

2026 COMMUNICATION BUDGET

Exhibitions	50 k€
Advertising	2 k€
Goodies	1 k€
Club com operations / SSCP	5 k€
Press relations	10 k€
TOTAL	68 K€

Average budget to plan for participating in the event and communication operations of SPAC Alliance



Between 2 k€ and 6 K€ according to the membership fee scale

SPAC >ALLIANCE< HESTIA project



[European Harmonization of Access Identification Technology Standards]

The project received State funding through the "France 2030 program"

Call for projects => Support for standardization activities



GOUVERNEMENT

*Liberté
Égalité
Fraternité*



Co-funded by
the European Union



NCC-FR

FRANCE CYBERSECURITY
COORDINATION CENTRE



bpifrance

4 – HESTIA Project



PROJECT IN 2 STEPS

Pre-standardization project

Drafting a pre-standardization technical specification defining the requirements of a physical access control system, in compliance with the cybersecurity framework of the Cyber Resilience Act and the frameworks of ANSSI

Call for Projects from NCC-FR and Bpifrance under the France 2030 plan: Support for SMEs and startups to strengthen their skills in the field of cybersecurity – Axis 3: Support for standardization activities

Development of the pre-standardization technical specification within a SPAC Alliance working group, bringing together European cybersecurity and physical security stakeholders

Submission of the New Work Item (NWI) with the pre-standardization technical specification for the development of the Standard #16 within the WG 17 CEN TC224

Standardization project

Participation to the public consultation and expert groups launched by the European Commission to contribute to defining the hardware and software scope of harmonized standards

Positioning of the SPAC Alliance member CLR Labs as rapporteur and editor of the Standard #16 on access control and the electronic physical security product ecosystem

Development of Harmonized Standard #16 within the WG 17 CEN TC224, based on the NWI and the pre-standardization technical specification created within the SPAC Alliance HESTIA working group



2 –
2030
SPAC PLAN

2030 SPAC PLAN

Development of the ecosystem of providers and users

Development of the alliance's autonomy through its service offering

Make SSCP accessible to everyone and align its development with emerging threats

Strengthening our role as an expert and influencer with French and European institutions

1 - DEVELOP THE ECOSYSTEM OF PROVIDERS AND USERS

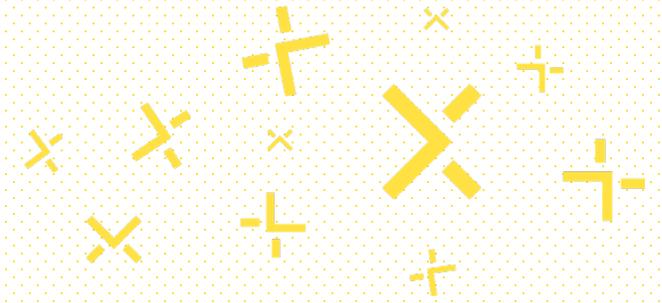


2030 objectives



130 MEMBERS

**50%
EUROPEAN**



ACTION PLAN

- QUALIFIED TARGETING
- HIGH-QUALITY PROSPECTING
- PRESENCE AT EUROPEAN TRADE SHOWS AND EVENTS RELATED TO CYBERSECURITY AND ELECTRONIC PHYSICAL SECURITY

End-users development

SPAC CLUB LAUNCH

OBJECTIVES :

- Build a pool of end users
- Provide qualified leads for SPAC Alliance members
- Early 2026: 50 registrations

ACTION PLAN

- Targeted focus on end users (CIOs, CISOs, Security Directors, etc.), engineering firms and architects
- Active prospecting
- Member support and presence at end-user events
- Promotion of the service offering

TIMELINE:

- Launch of the club at APS
- Promotion of the club on the APS & SECTECH stand



WHAT IS THE SPAC CLUB?

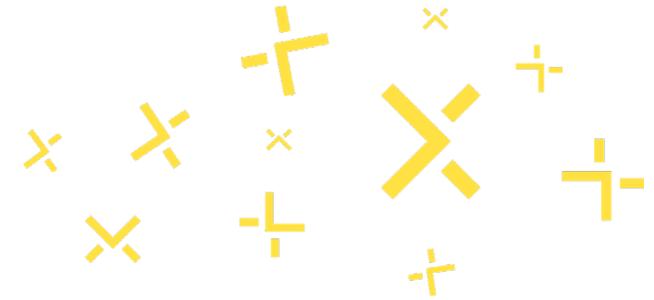
AN END-USER ECOSYSTEM FOR WHICH WE PROVIDE:

- Active European regulatory monitoring
- Detailed explanation of European regulations
- Support in defining security levels
- Tailored service offering by country

**2 – DEVELOP
OUR
AUTONOMY
THROUGH THE
SERVICE
OFFERING**



SPAC Alliance services



CYBERSECURITY SERVICES



PHYSICAL SECURITY SERVICES



SECURITY TRAINING

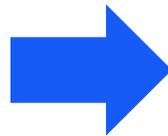


SPAC ALLIANCE MEMBERSHIPS



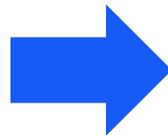
SSCP PRODUCTS AND SERVICES

22 ONLINE SERVICES



Audits, training, support, risk analysis, etc.

Q4 2025



Launch of promotional and communication campaigns for the services

**3 – MAKE SSCP
ACCESSIBLE
TO EVERYONE
AND**

**ALIGN ITS
DEVELOPMENT
WITH EMERGING
THREATS**



SSCP EVOLUTIONS

- ✓ Post-quantum cryptography will reshape global and European security by 2030.
- ✓ SPAC Alliance must evolve SSCP to maintain the highest level of security.
- ✓ Regulatory requirements will impose European standards, meaning SSCP must be standardized.

"EN" STANDARDIZATION OF THE SSCP INDUSTRIAL STANDARD

- NWI structuring => Q4 2025
- NWI launch => Fin 2025
- Standardization process => 2026 - 2029



EVOLUTIONS OF THE SSCP PROTOCOLE

- Re-launch of the SSCP WG (Q4 2025) :
 - Functionnal evolution (Container Command, Serial number...)
 - Security evolution (AES 256, PQC compliance, CRA etc.)

Deploy the SSCP protocol

ACTIONS PLAN

COMMUNICATION PLAN:

- Events
- Press
- Emailing
- LinkedIn etc.
- Recommendations

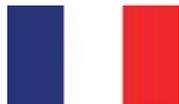


RECOMMENDATION PLAN

- Market education on high-security standards targeted end-user-focused actions
- Support for regulatory compliance
- Promotion of SSCP protocol compliance certifications (“SSCP Certified”)



**4 -
STRENGTHENING
OUR ROLE AS AN
EXPERT AND
INFLUENCER
WITH FRENCH
AND EUROPEAN
INSTITUTIONS**



3 – Standardization project

FEEDBACK

2021

2022

2023

2024

2025

2026

2027



Pre-standardization work



Identification, preparation, and submission of the application file for a Call for Projects dedicated to strengthening cybersecurity skills and standardization activities.

Response AAP

HESTIA projects

Drafting the technical specification/pre-standardization document for Standard #16 on access control

STEP 2



Advocacy Work with the European Commission

CE Consultation

Call for Tender

Positioning of SPAC Alliance member CLR Labs as rapporteur and editor of Standard #16 within CEN TC224 WG 17

STEP 3



Standardization Work within the European Standardization Organizations (ESOs)

Standardization work within the WG 17 CEN TC224

STEP 4



SSCP protocol evolution

Opening of the SSCP protocol

Development of the SSCP Certified compliance certification scheme

SSCP (Smart & Secure Communication Protocol) has been opened through SPAC Alliance to become the sole European industrial communication standard for high-security access control

SSCP compliance with Standard #16

EN standardization of the SSCP industrial standard

STEP 5

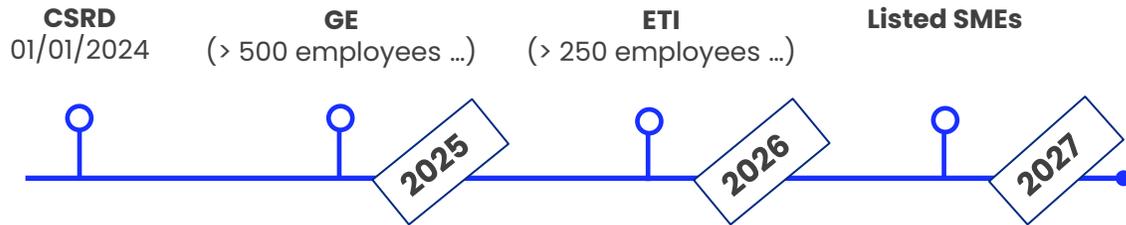
CORPORATE SOCIAL RESPONSIBILITY

Situation review and next steps...

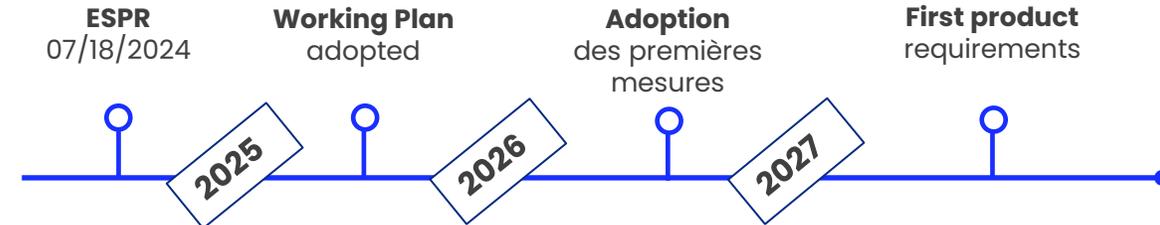
RSE project history



As of 2024, the annual publication of non-financial indicators will gradually become mandatory and standardized.



Mandatory measures will improve product sustainability aspects by 2026/2027, including for ICT products.



CSR workshops at the Cyber campus in Marseille



KEY PRIORITIES

- ✓ **Co-creation of the SPAC Alliance Charter** to empower each member as an ambassador and drive collective engagement, including regulatory monitoring
- ✓ **Improving disability legislation** to enhance inclusion for people with reduced mobility
- ✓ **Eco-design**: Improving product end-of-life management (recycling of badges, tags, components, etc.)



Last news: VSME

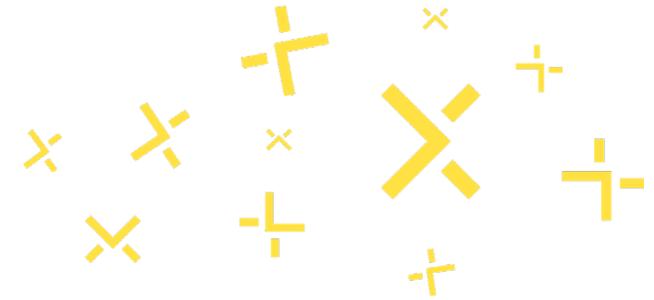
Voluntary VSME Reporting

Voluntary sustainability reporting Standard for Non-Listed SMEs (EFRAG defined standard)

VSME objectives

Provide a standardized reporting tool for:

- ✓ Replace the multiple CSR questionnaires received by SMEs
- ✓ Support SMEs in identifying and managing their sustainability issues
- ✓ Enhance transparency on companies' ESG commitments toward stakeholders
- ✓ Facilitate information sharing with partners subject to CSRD obligations



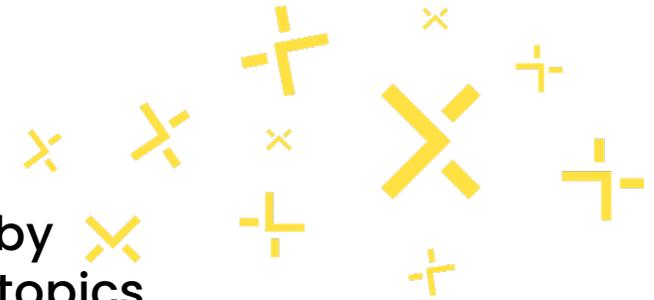
NEWS !!!!

CSRD-VSME: New 2025 OMNIBUS directive adopted

- ✓ Stop the clock
- ✓ Increase in the thresholds of the CSRD and a two-year postponement
- ✓ Official recognition of the VSME standard as the benchmark for voluntary reporting

As of July 30, 2025, the European Commission recommends that companies adopt the VSME standard, developed by EFRAG, for their sustainability reporting.

VSME: What is it exactly?



A standardized non-financial performance report – developed by EFRAG – covering environmental, social and governance (ESG) topics.

Competitive advantage

- ✓ Enhancing the value of the proactive sustainability approach, including external audits and statutory auditor verification within the official Management Report
- ✓ Ability to integrate KPIs into sustainability-linked financing or investor contracts
- ✓ Strong impact on tender evaluations, consultations, and CSR criteria in public procurement



Differentiation advantage

- ✓ Positioning based on transparency toward stakeholders, with a strong positive impact on brand image (employer brand, customers, etc.)

Alignment

- ✓ The VSME is a “light CSRD”, designed to meet the reporting requirements of CSRD-regulated clients and SFDR-regulated investors
- ✓ Ability to enhance non-financial performance through comparison with other organizations using a standardized reference framework

Feedback

Summary of STid's work on the VSME

- ✓ **CSRD and VSME training delivered by our green statutory auditor**
- ✓ **Publication of the 2024 non-financial performance report**
- ✓ **Reporting audit and gap analysis against VSME requirements**
- ✓ **Statutory auditor assurance statement**
- ✓ **Integration of the non-financial report at the AGM**



Next steps...

ACTION PLAN

SHORT-TERM OBJECTIVE: GET ORGANIZED AND ALIGNED TO MOVE TOWARD VSME COMPLIANCE

Creation of a dedicated working group to:

- Support VSME implementation
- Knowledge and best-practice sharing
- Initiation of a concrete CSR strategy approach

MID-TERM OBJECTIVE: MAKE PROGRESS ON OUR PRIORITY AREAS

- SPAC Alliance CSR Charter
- Recycling and circular economy
- Evolution of disability legislation
- Preparation for the CSRD

Initiatives that will enable us to carry out influence actions at both national and European levels





3 –
GOUVERNANCE &
DELIBERATIVE
SESSION

STRENGTHENING GOUVERNANCE



Board of directors expansion

Executive Committee
expansion

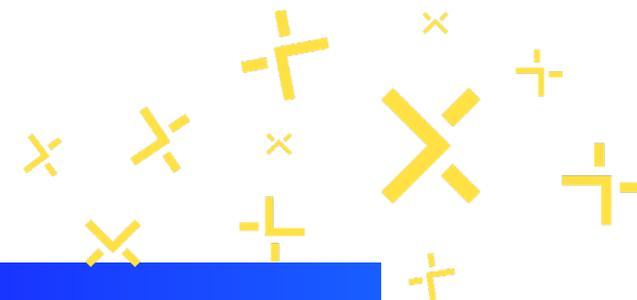
Revision of the membership fee
scales



FINANCIAL

REPORT

Income statement



01. Evolution of revenue between 2023 and 2024



02. Evolution of other operating expenses



The level of billing more than doubled between the two fiscal years

Trade shows (44%), fees (26%), seconded staff (14%), and travel expenses (11%) account for almost all overhead costs.

Balance sheet

01. Evolution of accounts receivable line item between 2023 and 2024



ASSETS

All members have paid their membership fees as of December 31, 2024.

01. Evolution of accounts receivable between 2023 and 2024

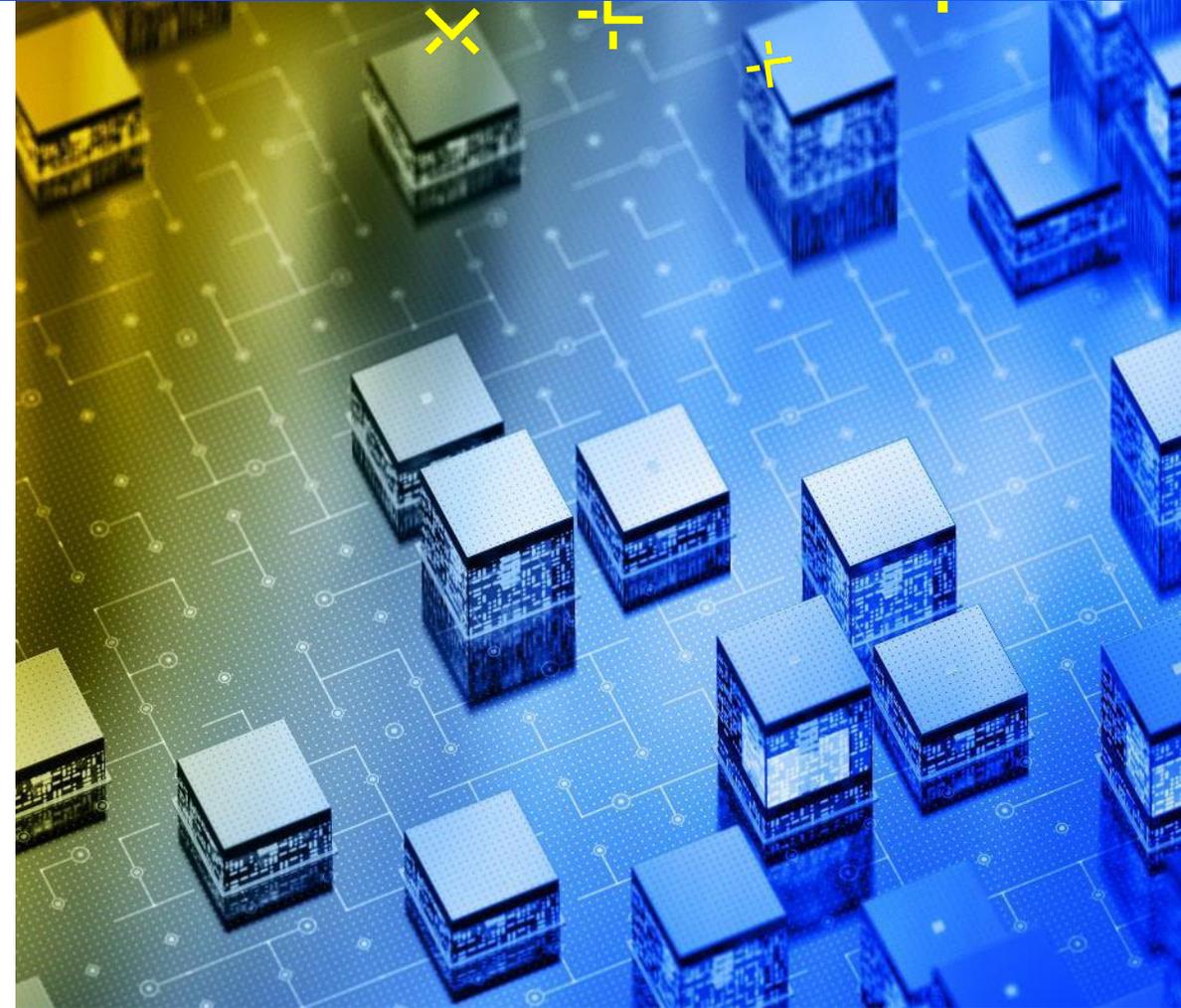


LIABILITIES

Trade payables consist almost exclusively of invoices owed to the company STid as of December 31, 2024.

2025 Forecast and 2026 Trends

- As of the end of July 2025, more than €70,000 in revenue has already been recorded, compared with just over €65,000 for the entire year 2024. We can therefore project total revenue of around €100,000 for the 2025 financial year.
- With an overhead cost budget at a broadly similar level, our Alliance should once again move toward a balanced result in 2025.
- For 2026, projected revenue is estimated between €120,000 and €150,000, including nearly €100,000 from memberships.
- Overhead costs (trade shows, fees, seconded staff, travel expenses) are expected to exceed €100,000 in 2026.





RESOLUTION

VOTING



1st resolution

ADOPTION OF THE AMENDED STATUTES

The Chair of the meeting presents the draft amended Statutes in their Articles 4, 7 and 8 submitted for review by the General Meeting.

After having reviewed the proposed amendments in detail and discussed them, the General Meeting resolves to proceed with the amendment of the Statutes in accordance with the draft presented to it. An extract is attached to these minutes.

Consequently, the General Meeting resolves to adopt the new Statutes as presented today.



2nd resolution

APPROVAL OF THE 2024 FINANCIAL STATEMENTS AND DISCHARGE OF THE CHAIRMAN

The General Meeting approves the annual financial statements for the financial year ended December 31, 2024, as presented to it, together with the transactions reflected therein.

Consequently, the General Meeting grants the Chairman full discharge for the performance of his duties for the past financial year.



3rd resolution

ALLOCATION OF THE RESULT FOR THE FINANCIAL YEAR ENDED DECEMBER 31, 2024

The General Meeting resolves to allocate the profit for the financial year ended December 31, 2024, amounting to €139, as follows:

ORIGINE:	
Profit for the financial year:	139 euros
ALLOCATION :	
To the "Retained earnings" account:	139 euros
<i>Bringing the balance from €1,646 to €1,785</i>	

BALANCE	0 euro

Following this allocation, the Syndicate's equity will amount to €1,785.



4th resolution

APPROVAL OF THE TREASURER'S FINANCIAL REPORT

The General Meeting resolves to approve the financial report prepared by the Treasurer and presented by the Chairman.



5th resolution

APPROVAL OF THE FORECAST BUDGET FOR THE PERIOD FROM JANUARY 1 TO DECEMBER 31, 2025

The General Meeting approves the forecast budget as presented by the Chairman for the financial year from January 1, 2025 to December 31, 2025.



6th resolution

ELECTION OF THE MEMBERS OF THE BOARD OF DIRECTORS

The Chair of the meeting recalls the duties of the Board of Directors and the characteristics of the Director's term of office as defined in Article 7 of the Articles of Association.

The Chair recalls the importance for the members to renew their confidence in a team that will be responsible for leading the Syndicate for the duration of the next term and invites the members to vote on the following list of candidates.

In the event of a favorable vote by the General Meeting of the members, the Board of Directors shall, in accordance with Article 7.1 of the Articles of Association, be composed of the following members:



STid
Vincent DUPART
CEO



ELSYLOG
Florent Daniel
Chairman



Cabinet Louis Reynaud
Christian Croll
Director of Compliance
and Certification
Department



STid
Baptiste DUPART
Sales Director



SPAC Alliance
Mickael WAJNGLAS
Strategic Partnerships
Manager



STid
Laurent MERLINI
CFO



Omnitech Security
Alexandre VIGIER
Managing Director



HIRSCH
Olivier Reyre
CEO



7th resolution

APPROVAL OF THE MEMBERSHIP FEE SCALE

In accordance with the provisions of Article 5.2 of the Articles of Association and Article 4 of the Rules of Procedure, the General Meeting approves the new membership fee scale set by the Board of Directors for the Members and reproduced below:

Annual membership fee scale for the Members of the SPAC Alliance Professional Syndicate

French and European institutions / Employees of active members	
0 to 1 M€	600 €
>1 to 5 M€	1000 €
>5 to 10 M€	1 500 €
>10 to 25 M€	2 000 €
>25 to 50 M€	2 500 €
>50 to 75 M€	3 000 €
>75 to 100 M€	3 500 €
>100 M€	4 000 €

The membership fee scale approved by the General Meeting shall come into force as of January 1, 2026.



8th resolution

POWERS FOR THE COMPLETION OF FORMALITIES

The General Meeting grants full powers to the holder of an original or a copy hereof to carry out all formalities required as a result hereof, in particular the filing and publication formalities.

**A big thank
you to
everyone!!!**

